

G.F.WILLIAMS
Passionate about Gems

Market Update



Jason Williams

As always we go to some lengths to keep up with market changes, it is vitally important to know the supply or price changes that may directly affect customers.

On a recent buying trip to Asia we discovered a number of market issues that may be of interest to J-Dex readers.

The Thai gem market is not buoyant and recent election problems along with high gold prices are causing a noticeable lack of market confidence. Lower demand is reducing the levels of new production coming through so buyers should prepare to experience less choice.

Blue sapphire - Bright open Kanchanaburi has become more rare lower lustre stronger colour types are being offered more frequently. Rumours of new treatments continue to cause concern.

Ruby - Clean strong colour goods which are always difficult are strong in price, suppliers are now more willing to cut shapes and sizes to specific customer demand. Older Siam type rubies have dropped in price, this material particularly suits the weaker non - sunlight of the UK and is looking particularly good value for money in the market at the moment.

Pink Sapphire - An ever popular stone is showing pricing up again with a decrease in fresh goods in the market and higher levels of ever more unclean material. Some shapes may be unavailable as the cutters are not experiencing high demand.

Multi coloured Sapphire which has always existed is now abundant and new production of a new colour of green should create interest.

Rubelite Tourmaline - Large quantities of over dark and included material have appeared, but the clean bright material is higher in price than this time last year suggesting a scarcity

If you would like information on any other stone please feel free to contact me.

Jason

jason@gfwilliams.co.uk

